



# FOCOL HOLDINGS LTD.

## CHAIRMAN'S REPORT

For the Quarter Ended January 31, 2012



The Directors of FOCOL Holdings Limited (FOCOL) are pleased to present results for the second quarter ended January 31, 2012. Net income and comprehensive income for the six months ended January 31, 2012 was \$8,522,279 compared to \$8,877,389 last year. Although we experienced a slight decrease in net income due to a sluggish economy we are in line with our expectations for the period.

We are continuing to make improvements to our distribution systems and we expect to yield positive results as we continue to expand the business. We also continue to make additions and improvements to our retail network that should allow us to take advantage of opportunities as the overall economy in the country improves.

In December 2011 we were able to open the new Airport Service Station in New Providence. Thus far this station has achieved exceptional results. Management is monitoring the current spike in fuel prices with the view of minimizing the impact on our customers and future earnings.

Our Directors, management and staff remain committed to seeking every avenue to contribute to the growth of FOCOL.

Sir Albert J. Miller, KCMG  
Chairman

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED) (B \$000)

	January 31, 2012	January 31, 2011
<b>Assets</b>	<b>\$ 160,521</b>	<b>\$ 144,341</b>
<b>Liabilities</b>	<b>39,443</b>	<b>27,482</b>
<b>Shareholders' equity</b>	<b>121,078</b>	<b>116,859</b>
<b>Total liabilities &amp; shareholders' equity</b>	<b>\$ 160,521</b>	<b>\$ 144,341</b>

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) (B \$000)

	Six months ended January 31, 2012	Six months ended January 31, 2011
<b>Sale &amp; revenues</b>	<b>\$ 183,213</b>	<b>\$ 139,970</b>
<b>Cost of sales</b>	<b>(157,376)</b>	<b>(116,116)</b>
<b>Income from operations</b>	<b>25,837</b>	<b>23,854</b>
<b>Marketing, administrative and general</b>	<b>(15,716)</b>	<b>(13,589)</b>
<b>Depreciation</b>	<b>( 1,495)</b>	<b>( 1,404)</b>
<b>Finance cost</b>	<b>( 111)</b>	<b>-</b>
<b>Other income (expense)</b>	<b>7</b>	<b>16</b>
<b>NET AND COMPREHENSIVE INCOME</b>	<b>8,522</b>	<b>8,877</b>

<b>Basic earnings per share</b>	<b>\$ 0.20</b>	<b>\$ 0.21</b>
<b>Dividends per share</b>	<b>\$ 0.12</b>	<b>\$ 0.12</b>

Copies of a full set of the unaudited financial statements can be obtained from Stephen Adderley (sadderley@focol.com), at the Freeport Oil Company located on Queens Highway, Freeport, Grand Bahama, Monday through Friday from 8:30 AM TO 5:00 PM.

FOCOL Holdings Ltd